# CCCE

## CERTIFIED COMMERCIAL CONTRACT EXPERT

CPSCP
COUNCIL OF PROCUREMENT & SUPPLY CHAIN PROFESSIONALS

Elevate Your

**Career**

with Internationally Recognized **Certification**!

## About CPSCP:

**Council of Procurement and Supply Chain Professionals** is an internationally recognized certification body specializing in procurement, logistics, and supply chain management. It aims to equip professionals with advanced skills and global standards to excel in the job market.

## CCCE Overview:

The **Certified Commercial Contract Expert (CCCE)** is a flagship program within the **Council of Procurement and Supply Chain Professionals (CPSCP)**. This comprehensive certification is designed to equip professionals with in-depth knowledge of **customs regulations, trade compliance, and global import/export processes.**

The CCCE program provides essential skills to ensure **regulatory compliance, minimize risks, and optimize international trade operations**, making it an ideal choice for **customs officers, trade compliance specialists, logistics professionals, and supply chain managers.**

# Who should attend

**The Certified Commercial Contract Expert (CCCE)** program is ideal for:

- **Customs & Trade Compliance Professionals:** Deepen your understanding of international trade regulations and customs procedures.
- **Supply Chain & Logistics Specialists:** Ensure seamless cross-border operations with strong compliance strategies.
- **Import & Export Managers:** Navigate global trade laws and optimize customs clearance processes.
- **Regulatory & Compliance Officers:** Mitigate risks and ensure full adherence to customs and trade policies.
- **Professionals at All Levels:** Whether you're experienced or new to customs compliance, build a strong foundation for career advancement.
- **Project Managers:** Ensure effective contract management and procurement planning within project lifecycles.

# Course Outlines

The Certified Commercial Contracts Expert (CCCE) course is a comprehensive program designed to equip professionals with essential knowledge and skills in contract management. The course is structured into **three key phases**:

**PRE-CONTRACT AWARD**

- Market economies and commercial relationships
- Business requirements definition
- Effective Tendering approaches and procedures.
- Developing winning Sales proposal.
- Evaluation methods and criteria
- Delivery and payment methods in international trade
- Commercial negotiation

**CONTRACT AWARD**

- The influence of laws on the international contracting process
- Elements of legally binding contract and types of contracts
- Undertaking a Terms Audit
- Contract Drafting guidelines
- Contract terms and conditions overview

**POST-CONTRACT AWARD**

- Contract administration overview
- Contract Transition
- Contract risk management
- Performance monitoring and control
- Contract pricing administration
- Change control and management
- Dispute handling and resolution
- Contract close-out

# Exam Information

- **Format**: 60 multiple-choice questions (MCQs).
- **Duration**: 2 hours.
- **Mode**: Conducted online through the CPSCP portal.
- **Exam Schedule**: Within one month after course completion.
- **Attempts**: Three attempts allowed to pass the exam.
- **Mock Exams:** Unlimited access to mock exams for one month after course completion to boost success on the first attempt.

# Final Assessment

- **10% for attendance** – to ensure consistent participation.
- **40% for the project** – applying learned concepts to a real-life case study.
- **50% for the final exam** – the key evaluation that leads directly to earning the international certification.

# Certification Benefits

- **International Accreditations:** ISO 21001, ACCEA, and QAHE.
- **Lifetime Validity:** No renewal required—enjoy lifelong certification benefits.
- **Global Recognition:** Awarded by the CPSCP Institute (USA), renowned for aligning with Arab market needs.
- **Comprehensive Curriculum:** Covers all aspects of contract management, from basics to advanced levels.
- **Career Advantage:** Legally protect your company's interests and gain a competitive edge in the job market.
- **Better Job Opportunities:** Access high-paying roles locally and internationally.
- **Practical Training:** Learn to effectively apply contract management skills in real-world scenarios.
- **Proven Success Rate:** 92% of candidates pass on their first attempt with TASK's structured training and review system.

# Course Delivery & Support

**Flexible Study Options:**

- **Offline (In-Person Training):** Enjoy face-to-face interaction in a classroom setting.
- **Online Live Sessions:** Join interactive lectures via Zoom from anywhere.
- **Self-Study:** Access pre-recorded lectures anytime—perfect for fast-tracking your certification.

**Language:**

- **Course Delivery:** Arabic
- **Study Materials & Exam:** English (Exam can be translated via the certifying body's platform)

**Expert Instruction:**

- **Certified Trainer:** CPSCP-certified instructor with over 10 years of industry experience, offering practical insights and success strategies.

# Testimonials

**Nada El-Sakhawy**

I'm thrilled to share that I have officially received my Certified Commercial Contracts Expert (CCCE) certification, awarded by the Council of Procurement and Supply Chain Professionals (CPSCP).
This milestone was achieved through TASK in Egypt, equipping me with advanced expertise in contract management, risk mitigation, and commercial negotiations.
This certification enhances my ability to navigate complex contracts and drive strategic value in my professional field. A huge thank you to TASK for Training and Business Consultancy and CPSCP for this incredible learning experience.

**Hager Hossam El Din**

I am excited to share that I have successfully obtained the CCCE Certificate (Certified Commercial Contract Expert) from CPSCP
This certification isa testament to my commitment to professional growth, and I am looking forward to utilizing these skills to contribute to my field.
Thank you for all the encouragement and support! Task for Training and Business consultancy

**Fady Nabil**

I've earned my certification as a Certified Commercial Contract Expert (CCCE) from the Council of Procurement and Supply Chain Professionals (CPSCP )!

.A special thanks to Task for Training and Business consultancy for their exceptional training and ongoing support in my professional journey. Your guidance has been invaluable to my growt

# THANK YOU!

## Contact Information

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